

**PERSONAL EVANGELISM, PARTS TWELVE AND THIRTEEN**  
**December 2 and 9, 2015**  
**“What is the Gospel?”**

**Definition: I Cor. 15:1-8**

*“. . . Christ died for our sins according to the scriptures; And that he was buried, and that he rose again the third day according to the scriptures: And that he was seen. . .”*

**The Two Main Divisions of the Gospel Message**

- **The \_\_\_\_\_ for the Gospel**
  - Truths about sin and \_\_\_\_\_
  - “Christ died for our sins”
  
- **The \_\_\_\_\_ of the Gospel**
  - Truths about the person and \_\_\_\_\_ of the Savior
  - “Christ died for our sins...was buried,...rose again,...and...was seen”

**The Presentation of the Gospel Message**

- **Introduction**
    - Conversation starter, \_\_\_\_\_, demolish strongholds;
    - \_\_\_\_\_ question or statement, share \_\_\_\_\_
  
  - **Key \_\_\_\_\_ Question(s)**
  
  - **The Need for the Gospel**
    - The \_\_\_\_\_ of Sin
      - School of the Law (Ex. 20)
      - Rom. \_\_\_\_\_, 3:23
    - The Penalty of Sin (\_\_\_\_\_)
      - Rom. \_\_\_\_\_
    - \_\_\_\_\_ Questions
- “Law”**  
Prepare \_\_\_\_\_  
Matt. 13:23  
Gal. 3:24  
Rom. 3:19-20  
John 16:8  
Rom. 2:14-15
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- **The Hope of the Gospel**
  - The \_\_\_\_\_ for Sin
    - Rom. 5:8, \_\_\_\_\_
  - The Promise of \_\_\_\_\_
    - Rom. \_\_\_\_\_
- “Grace”**  
\_\_\_\_\_ seed  
I Pet. 1:23  
James 4:6
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- **The \_\_\_\_\_ for Christ**

## Getting to the Gospel

### Two Approaches

- \_\_\_\_\_ Opportunities (I Peter 3:15)
- \_\_\_\_\_ Opportunities (Acts 8:30)

### **Recognizing Divine Appointments** (from "Come and See" Soul-winning Program, by Jeff Musgrave).

- When it's obvious God has been at work in a situation before you arrive.
- When the person you are talking to tells you someone else has been \_\_\_\_\_ to him about the Lord.
- When you see obvious interest and/or \_\_\_\_\_.
- When the Lord leads you to say something you don't usually say (unusual \_\_\_\_\_).
- When a lost person approaches you out of the \_\_\_\_\_.
- When the \_\_\_\_\_ of events is obviously from the Lord.
- When the person you are talking to is dealing with a \_\_\_\_\_ event that has pointed him to his inner needs.
- When a visitor comes to our church without a human \_\_\_\_\_.
- When someone brings up \_\_\_\_\_ things in a normal conversation.

### Getting to the Gospel

- **Starting the Conversation**
  - Be \_\_\_\_\_ and relaxed
  - Ask good questions
  - Find common \_\_\_\_\_
  - Be a good listener
  - Eliminate bad \_\_\_\_\_
  - Demonstrate genuine \_\_\_\_\_
- **Turning the Conversation**
  - If possible, guide the discussion to a good "\_\_\_\_\_ pad."
    - Topics such as death, accidents, tragedy, church, \_\_\_\_\_, origins, spiritual things, personal \_\_\_\_\_, etc.
  - Use a directional \_\_\_\_\_ or statement.
    - Biblical Examples (Acts 8:30, John 9:35, Luke 18:19, John 4:7, 3:3)
    - Modern Examples:
      - "If you had \_\_\_\_\_ in that accident, where would you be right now?"
      - "Do you have a church you attend regularly?"
      - "What do you think \_\_\_\_\_ after a person dies?"
      - "May I share with you what God has done for me?"
      - "In a situation like this, you need the Lord."
      - "I came to visit you today because I want to tell you how to be \_\_\_\_\_."
- **Sharing your Testimony**
  - Do:
    - Be brief, conversational, \_\_\_\_\_, flexible
    - Write it out in advance and \_\_\_\_\_ it
    - Demolish \_\_\_\_\_
    - Lead in to diagnostic questions
  - Don't:

- Use \_\_\_\_\_ terms
    - Give the \_\_\_\_\_ gospel presentation
    - Focus on your church background
    - \_\_\_\_\_ the facts
    - Glorify sin
  - Three parts to a good testimony:
    - \_\_\_\_\_ I came to Christ
      - Demolish strongholds
        - \_\_\_\_\_ salvation: *“I had believed that if I was good enough, God would let me into heaven, until...”*
        - Self-\_\_\_\_\_: *“I had always thought of myself as a pretty good person, until...”*
        - Atheism/evolution/materialism: *“I wasn’t brought up in church or taught to believe in God, so I always just assumed this life is all there is, until...”*
    - When I came to Christ
      - Describe the event without giving the entire gospel.
    - Since I came to Christ
      - Give concrete example(s) of your \_\_\_\_\_ life.
      - Conclude with a diagnostic \_\_\_\_\_.
- **Asking the Key Diagnostic Questions**
  - For a more lengthy conversation, or for a person with some religious background:
    - *“If you were to die right now, are you \_\_\_\_\_% sure all your sins are forgiven, and that you have eternal life?”*
      - (If no or maybe): Transition to gospel
      - (If yes): Follow up with one more question:
        - *“If you were to stand before the Lord, and He were to ask you, ‘Why should I let you into heaven?’ What would you tell Him?”*
      - This question will help you discern the \_\_\_\_\_ of the person’s faith.
  - Other Diagnostic Questions
    - *“What do you think a person has to \_\_\_\_\_ to go to hell/heaven?”*
    - *“What do you think it takes to have a \_\_\_\_\_ with God?”*
    - *“If you had just one \_\_\_\_\_ to tell a dying person how to get to heaven, what would you say?”*
- **Transitioning to the Gospel Presentation**
  - Give brief response to \_\_\_\_\_ faith. (Eph. 2:8-9, Titus 3:5, Rom. 3:28)
  - Tell them they can be \_\_\_\_\_ of heaven. (I John 5:13)
  - Ask this question:
    - *“Could I take a moment to show you from the Bible how you can know your sins are forgiven and you’re on your way to heaven?”*

### **An Alternative Approach**

- For a brief conversation, or a person of unknown or no religious background:
  - *“Would you describe yourself as a \_\_\_\_\_ person?”*
    - (If yes): Transition to school of the law:

- *“Have you kept the ten commandments?”*
  - *“Can I ask you a few questions to see if you are a good person?”*
- Then:
  - *“Have you ever told a \_\_\_\_\_?”* etc.
- **Advantages:**
  - Uses \_\_\_\_\_
  - More likely to get to the gospel
  - Does not use terms before they are \_\_\_\_\_
  - More concise and to the point
  - Diagnostic question \_\_\_\_\_ as directional question.
  - Diagnostic question quickly reveals spiritual \_\_\_\_\_ of the person’s heart (Jer. 17:9).
- **Final Question:**
  - “Are you preparing and \_\_\_\_\_ to ‘get to the gospel’ in your conversations with unsaved people?”